



State of Arkansas
ARKANSAS DEPARTMENT OF HEALTH
4815 West Markham
Little Rock, Arkansas 72205

REQUEST FOR APPLICATION

| SOLICITATION INFORMATION | | | |
|--------------------------|--|----------------------|--------------------|
| Solicitation Number: | DH-26-0006 | Solicitation Issued: | September 15, 2025 |
| Sub-Grant Description: | Community Health Workers | | |
| Agency Information | AR Department of Health – Heart Disease and Stroke Prevention Program, Chronic Disease Prevention and Control Branch | | |

| APPLICATION DEADLINE | |
|---|--|
| Application Deadline Date/Time: | September 22, 2025, 1:00 p.m. Central Time |
| Application shall not be accepted after the designated date and time. It is the responsibility of bidders to submit applications at the designated location on or before the deadline. Applications received after the deadline shall be considered late and shall be returned to the bidder without further review. | |

| DELIVERY OF RESPONSE DOCUMENTS | | | |
|---|--|---------------|--------------|
| Sealed applications may be mailed or hand delivered to the following locations: | | | |
| Mailing Address: | Arkansas Department of Health Attn: Heather Bailey 4815 W Markham Street, Slot 58 Little Rock, AR 72205 Delivery providers, USPS, UPS, and FedEx deliver mail to ADH's street address on a schedule determined by each individual provider. These providers will deliver to ADH based solely on the street address. Emailed or faxed responses will not be accepted. No exceptions. | | |
| Physical Address | Arkansas Department of Health Contract Support Section 4815 W Markham Street, L156 Little Rock, AR 72205 | | |
| Response's Outer Packaging: | Outer packaging must be sealed and should be properly marked with the following information. If outer packaging of response submission is not properly marked, the package may be opened for identification purposes. <ul style="list-style-type: none">• Solicitation Number• Application Date/Time• Applicant's name and return address | | |
| ARKANSAS DEPARTMENT OF HEALTH CONTACT INFORMATION | | | |
| Issuing Officer: | Heather Bailey | Phone Number: | 501-280-4630 |
| Email Address: | Heather.V.Bailey@arkansas.gov | Fax Number: | 501-280-4474 |
| ADH Website: | Grant & Bid Opportunities - Arkansas Department of Health | | |

SECTION 1 – PROGRAM OVERVIEW

- **Do not provide responses to items in this section unless specifically and expressly required.**

1.1 PURPOSE

The Arkansas Department of Health (ADH) issues this Request for Application (RFA) on behalf of the Heart Disease and Stroke Prevention Program to obtain applications for funding for Community Health Workers.

1.2 BACKGROUND

This sub-grant addresses strategies 2 and 3 of DP23-0004 through a collaborative 4-year intervention to provide team-based care coordination including social service navigation for individuals with hypertension and hypercholesterolemia who have Medicaid, Medicare, and Commercial coverage in twelve (12) counties with the highest hypertension and high cholesterol prevalence that exceeds the state average of 41.0% and 31.9% respectively (Centers for Disease Control and Prevention, 2019).

During the first year, four full time Community Health Workers (CHWs) will assist in navigating patients to primary care resources, local community-based social service resources, and obtaining needed medications and medical devices like blood pressure monitors for self-measured blood pressure monitoring.

Each subsequent year of the sub-grant, two (2) additional CHWs will assist two (2) additional counties for a total of 12 counties throughout the three (3) year contractual period. Arkansas Delta counties are selected based on hypertension and cholesterol prevalence that exceeds the state averages of 41.0% and 31.9%, respectively (Center for Disease Control and Prevention, 2019) and geographic proximity for Community Health Workers' travel between locations.

1.3 GEOGRAPHICAL COVERAGE AREA

The geographical coverage area for this RFA is the following counties in the Arkansas Delta: Ashley, Chicot, Cleveland, Crittenden, Desha, Jefferson, Lee, Monroe, Phillips, Prairie, St. Francis, and Woodruff.

1.4 GRANT PERIOD

- A. The anticipated period **shall** be from November 1, 2025, to June 30, 2026.
- B. The initial term of a resulting sub-grant will be for one (1) year. Upon mutual agreement between the applicant and the agency, the sub-grant may be renewed for up to six (6) additional one-year terms or portions thereof contingent upon appropriation of funding and approvals.
- C. Total contract term, including any amendments and/or possible extensions, not to exceed seven (7) consecutive years.

1.5 AVAILABLE FUNDING

- A. Maximum amount of funding is \$381,494.52 that will be awarded to a single recipient.
- B. Funding is contingent upon review and acceptance of application.
- C. Funds **must** be used in accordance with the budget provided.
- D. ADH reserves the right to determine allowable and non-allowable costs.
- E. Prior to award, ADH may increase the amount of funding in efforts to maximize program support. Recipient(s) **shall** submit a revised budget worksheet reflecting changes.

1.6 ELIGIBILITY & FUNDING REQUIREMENTS

One (1) recipient will be accepted and funded.

- A. Vendor's relevant experience **shall** include:
 1. Statewide reach (i.e. communications with CHWs in each county).
 2. Minimum of one (1) years' experience creating curricula for CHW certification training.
 3. Minimum of one (1) years' experience establishing recognized certificate programs for CHWs.
 4. Minimum of one (1) years' experience planning and conducting an annual summit for CHWs.

- B. Vendor's proposal **must** provide documentation addressing each of the items listed in Item A above and demonstrate that all items are met for the proposal to be considered reasonably susceptible to the award. The Vendor **shall** complete and submit the sections of the Technical Response Packet addressing these minimum qualifications. Documents **must** be submitted in the form specified in the Technical Response Packet.
- C. The Vendor **shall** provide evidence of the ability to perform each item in the Scope of Work as detailed in Section 2.1 of this RFA.
- D. The Vendor **shall** make staff available to meet with ADH colleagues during business hours (8:00 a.m. to 4:30 p.m. Central Time, Monday through Friday, except for [State Holidays](#)), regularly throughout the term of the contract.

1.7 **BUDGET & JUSTIFICATION**

- A. Applicant **shall** complete the budget worksheet provided as a separate excel file and will not be included in the scoring of applications.
- B. The Applicant **shall** provide a budget narrative with the budget detailing and justifying how the Applicant proposes to expend the budget using the separate document budget justification document attached with the documents on the ADH website.
- C. Recipient(s) **shall** be reimbursed for allowable expenses only. Allowable expenses are those approved by ADH within the budget's itemized listing.

1.8 **ISSUING OFFICER**

The ADH contact name listed on page one is the sole point of contact throughout this solicitation.

1.9 **RFA OPENING LOCATION**

Applications submitted by the due time and date **shall** be opened at the following location:

Arkansas Department of Health
4815 W Markham Street, Room L117
Little Rock, AR 72205

1.10 **DEFINITION OF REQUIREMENT**

- A. The words "**must**" and "**shall**" signify a requirement of this RFA and that vendor's agreement to and compliance with that item is mandatory.
- B. Applicant may request exceptions to NON-mandatory items. Contractor **shall** clearly explain the requested exception and should reference the specific solicitation item number to which the exception applies.

1.11 **DEFINITION OF TERMS**

The issuing officer has made every effort to use industry-accepted terminology in the competitive bid and will attempt to further clarify any point or item in question. The following acronyms will be used throughout the document.

ADH: Arkansas Department of Health

CDC: Centers for Disease Control and Prevention

CHW: Community Health Worker means an individual who is a trusted member of or has an unusually close understanding of the community he or she is serving as a liaison, link, intermediary between health services and social services and the community to facilitate access to health services or social services to improve the quality of cultural competence of the services delivered.

CVD: Cardiovascular Disease

RFA: Request for Applications

1.12 APPLICATION INSTRUCTIONS**A. Original Technical Response Packet**

1. Application Submission Requirements

- a. Applicants **shall** provide one (1) original hard copy of the Technical Response Packet clearly marked as "Original" and **must** include:

- Original signed Application Signature Page
- Agreement and Compliance Pages (if applicable)
- Proposed Subcontractors Form
- Restriction of Boycott of Israel Certification
- SF-LLL Disclosure of Lobbying Activities
- Response to the Information for Evaluation section included in the Application Packet
- EO 98-04 Contract and Grant Disclosure and Certification form
- Equal Employment Opportunity Policy
- Business Associate Agreement (AS-4001)
- Other documents and/or information may be expressly required in this solicitation. Label documents and/or information to reference the solicitation's item number.

- b. The application **must** be in the English language.

2. The following items should be submitted with the original Technical Response Packet:

- Signed Addenda, if applicable

3. **DO NOT** include any other documents or ancillary information, such as a cover letter or promotional/marketing information.**B. Budget Worksheet**

1. The Budget Worksheet, including the hard copy and electronic copy, **must** be separately sealed from the Technical Response Packet and should be clearly marked as "Budget".

2. A Budget Narrative **must** be included with the budget

3. An applicant **shall not** include any budget information in the hard copies or electronic copies of the Application Packet.

4. Budget **must** be proposed in U.S. dollars and cents.

C. Additional Copies and Redacted Copy of the Application Packet

In addition to the original Application Packet, the following items should be submitted:

1. Additional Copies of the Application Packet

- a. Three (3) complete hard copies (marked "COPY") of the Technical Response Packet.
- b. One (1) electronic copy of the Technical Response Packet, on a flash drive.
- c. All additional hard copies and electronic copies **must** be identical to the original hard copy. In case of a discrepancy, the original hard copy **shall** govern.
- d. If ADH requests additional copies of the response, the copies **must** be delivered within the timeframe specified in the request.

2. One (1) redacted copy (marked "REDACTED") the original Technical Response Packet, on a flash drive.

1.13 APPLICATION SIGNATURE PAGE

- A. An official authorized to bind the vendor(s) to a resultant Sub-Grant **must** sign the Application Signature Page included in the Application Packet.
- B. Applicant's signature on this page **shall** signify vendor's agreement that either of the following **shall** cause the response to be disqualified:
 - Additional terms or conditions submitted intentionally or inadvertently
 - Any exception that conflicts with a requirement of this RFA

1.14 FUNDING ESCALATION

- A. ADH may increase funding throughout the duration of the contract.
- B. Recipient **must** provide a revised budget reflecting the increase. ADH **shall** have the right to require additional information pertaining to the increase.
- C. ADH **must** approve of all budget revisions.

1.15 PROPRIETARY INFORMATION

- A. Submission documents pertaining to this solicitation become the property of the State and are subject to the Arkansas Freedom of Information Act (FOIA).
- B. The vendor **shall** be responsible for identifying all proprietary information and for ensuring the electronic copy is protected against restoration of redacted data.
- C. The redacted copy **shall** be open to public inspection under the Arkansas Freedom of Information Act (FOIA) without further notice to the vendor.
- D. If a redacted copy of the submission documents is not provided with vendor's response packet, a copy of the non-redacted documents, with the exception of financial data, **shall** be released in response to any request made under the Arkansas Freedom of Information Act (FOIA).
- E. If the State deems redacted information to be subject to Arkansas Freedom of Information (FOIA), the vendor will be contacted prior to release of the documents.

1.16 CAUTION TO RECIPIENT(S)

- A. Prior to any contract award, all communication concerning this solicitation **must** be addressed through ADH.
- B. Applicant **must not** alter any language in any solicitation document provided by the State.
- C. All official documents and correspondence related to this solicitation **shall** be included as part of the resultant contract.
- D. Responses **must** be submitted only in the English language.
- E. The State **shall** have the right to award or not award a contract, if it is in the best interest of the State to do so.
- F. Applicant **must** provide clarification of any information in their response documents as requested by ADH.
- G. Qualifications **must** meet or exceed the required specifications as set forth in this solicitation.

1.17 REQUIREMENT OF ADDENDUM

- A. This solicitation **shall** be modified only by an addendum written and authorized by ADH.
- B. An addendum posted within three (3) calendar days prior to the Technical Response deadline and **shall** extend the due date and may or may not include changes to the Solicitation.

- C. The applicant **shall** be responsible for checking the ADH website, <http://www.healthy.arkansas.gov/aboutADH/Pages/GrantBidOpportunities.aspx> for any and all addenda up to bid opening.

1.18 **QUALIFICATION AND AWARD PROCESS**

A. **Successful Recipient(s) Selection**

The ranking of recipients **shall** be determined by the total score each technical response receives during evaluation.

B. **Anticipation to Award**

1. Once the anticipated successful recipient(s) has been determined, the anticipated award notification will be posted on the ADH website and emailed to all applicants.
2. The anticipated award will be for a period of fourteen (14) calendar days prior to the issuance of a contract. Vendors and agencies are cautioned that these are preliminary results only, and a contract will not be issued prior to the end of the fourteen-day period.
3. ADH **shall** have the right to waive the policy of Anticipation to Award when it is in the best interest of the State.
4. It is the applicant's responsibility to check the ADH website and their email for the notification of an anticipated award.

C. **Issuance of a Contract**

1. Any resultant sub-grant of this **shall** be subject to State approval processes which may include Legislative review.
2. The issuing officer will be responsible for award and administration of any resulting sub-grant.

1.19 **EQUAL EMPLOYMENT OPPORTUNITY POLICY**

- A. In compliance with Arkansas Code Annotated § 19-11-104, the State is required to have a copy of the applicant's Equal Employment Opportunity (EEO) Policy prior to issuing a contract award.
- B. EEO Policies may be submitted in electronic format to the issuing officer but should also be included as a hard copy accompanying the solicitation response.
- C. The submission of an EEO Policy to ADH is a one-time requirement. Recipients are responsible for providing updates or changes to their respective policies, and for supplying EEO Policies upon request to other State agencies that must also comply with this statute.
- D. Vendors who are not required by law to have an EEO Policy **must** submit a written statement to that effect on company letterhead.

1.20 **GENERAL TERMS AND CONDITIONS**

- A. The Prospective Contractor represents and warrants that, prior to being awarded any executed contract resulting from this Solicitation, the Prospective Contractor has taken or **shall** take all actions necessary to receive payment from the State through Electronic Funds Transfer (EFT) for the services and/or commodities to be provided under any such contract. This includes, without limitation, the following actions:
1. Signing documents authorizing the State to make EFT payments into a bank account designated by the Prospective Contractor.
 2. Providing all information requested by the State to set up EFT payments, including either a voided check or a letter from their financial institution that contains the following information:
 - a. Account holder's name
 - b. Account number

- c. Routing number
 - d. Financial institution official's contact information and signature.
3. In the event the EFT information changes, the Contractor **shall** be responsible for providing the updated information to the State. No interest or late payment penalty will apply if payment is delayed because of the Contractor's failure to initially provide or update information necessary for the State to make EFT payment.
- B. Pursuant to Arkansas State Procurement Law, the Contractor **shall** certify that, unless they offer to provide the goods or services for at least twenty percent (20%) less than the lowest certifying Prospective Contractor.
1. They are not engaged in and **shall not**, during the aggregate term of the resulting contract, engage in a boycott of Israel (Arkansas Code Annotated § 25-1-503).
 2. They are not engaged in and **shall not**, during the aggregate term of the resulting contract, engage in a boycott of Energy, Fossil Fuel, Firearms, or Ammunition Industry (Arkansas Code Annotated § 25-1-1102).
- C. Pursuant to Arkansas Procurement Law, the Contractor **shall** certify that the Contractor does not knowingly employ or contract with illegal immigrants and that the Contractor **shall not** knowingly employ or contract with illegal immigrants during the aggregate term of any contract with the State or any of its departments, institutions, or political subdivisions (Arkansas Code Annotated § 19-11-105).
- D. The Prospective Contractor **shall** certify that they are not a company owned in whole or with a majority ownership by the government of the People's Republic of China (a "Scrutinized Company") and they do not and **shall not** during the aggregate term of the resulting contract employ a Scrutinized Company as a contractor or subcontractor (Arkansas Code Annotated § 25-1-1203).
- E. Specifications, drawings, technical information, dies, cuts, negatives, positives, data, other such item furnished by the State to the Contractor, or a combination thereof hereunder or in contemplation hereof or developed by the Contractor for use hereunder **shall**:
1. Remain property of the State.
 2. Be kept confidential as permitted or required by law.
 3. Be used only as expressly authorized.
 4. Be returned at the Contractor's expense to the F.O.B. destination point provided by the State, as requested by the State.
 5. The Contractor **shall** properly identify the items being returned.
- F. The Contractor **shall** invoice the State as required by the Department and should not invoice the State in advance of delivery and acceptance of any goods or services (Arkansas Code Annotated § 19-4-1206).
1. The Contractor should invoice the agency by an itemized list of charges. The Department's purchase order number and/or the contract number should be referenced on each invoice.
 2. Payment will be made in accordance with applicable State of Arkansas accounting procedures upon acceptance of goods and services by the Department.
 3. Payment will be made only after the Contractor has successfully satisfied the Department as to the reliability and effectiveness of the goods or services purchased as a whole.
- G. The Contractor should be able to accept the State's authorized VISA Procurement Card (p-card) as a method of payment. Price changes or additional fee(s) **must not** be levied against the State when accepting the p-card as a form of payment.

- H. This RFA incorporates all terms of the Services Contract (SRV-1) Fillable Form (found here: [Services-Contract-SRV-1-082125.pdf](#)).
1. A Prospective Contractor's proposal may be rejected if a Prospective Contractor takes exception to any terms, conditions, or Requirements in this RFA.
- I. The Prospective Contractor agrees and **shall** adhere to all terms, conditions, and Requirements if selected as the Contractor.
1. Items may only be modified if the legal requirement is satisfied and approved by the State during Discussions.

1.21 CERTIFICATION REGARDING LOBBYING

- A. The applicant will comply with Public Law 101-121, Section 319 (Section 1352 of Title 31 U.S.C.) by certifying that appropriated federal funds have not been or will not be used to pay any person to influence or attempt to influence a federal official/employee in connection with awarding of any federal contract, sub-grant, loan or cooperative agreement for an award in excess of \$100,000.
- B. If the applicant has paid or will pay for lobbying using funds other than appropriated federal funds, Standard Form-LLL (Disclosure of Lobbying Activities) **shall** be completed and included with the Application Packet.

1.22 CERTIFICATION REGARDING DEBARMENT AND SUSPENSION

- A. The recipient, as a lower tier recipient of federal funds, will comply with Executive Order 12549 (Certification Regarding Debarment, Suspension, Ineligibility, and Voluntary Exclusion – Lower Tier Covered Transactions).
- B. By signing and submitting this application package, the applicant(s) understands and agrees, as defined in 45 CFR Part 76, and certifies to the best of its knowledge and belief that it and its principals:
- Are not presently debarred, suspended proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any federal department of agency.
 - Where the prospective lower tier participant is unable to certify to any of the above, such prospective participant shall attach an explanation to this proposal.

1.23 PAST PERFORMANCE

An applicant's past performance with the State may be used to determine if the applicant is "responsible." Responses submitted by applicant determined to be non-responsible **shall** be disqualified.

1.24 PUBLICITY

- A. Do not discuss the solicitation nor your proposal response, nor issue statements or comments, nor provide interviews to any public media during the solicitation and award process.
- B. Failure to comply with this requirement may be cause an applicant to be disqualified.

1.25 PRIVACY & SECURITY REQUIREMENTS

The Contractor **shall**:

1. At all times comply with the requirements of the Arkansas Personal Information Protection Act and any other State/Federal laws, regulations, rules, and policies regarding the privacy and security of information.
2. Provide for physical and electronic security of all Protected Health Information generated or acquired by the contractor in implementation of the contract, in compliance with Health Insurance Portability and Accountability Act (HIPAA) and the Health Information Technology for Economic and Clinical Health (HITECH) Act, and consistent with the Business Associate Agreement executed between the parties.

1.26 RESERVATION

The State will not pay costs incurred in the preparation of an application.

SECTION 2 – APPLICANT REQUIREMENTS

- **Do not provide responses to items in this section unless specifically and expressly required.**

2.1 SCOPE OF WORK

During the term of the sub-grant, the Successful Applicant **shall** report deidentified, aggregated data for the following performance measures along with a narrative of progress, barriers, and successes to the Arkansas Department of Health on a monthly basis in a spreadsheet provided by the Arkansas Department of Health:

- a. Number of Community Health Workers who engaged with patients to address health-related social needs.
- b. Number of patients who received Community Health Worker assistance or navigation for health-related social needs.
- c. Number of patients who received Community Health Worker assistance or navigation for health-related social needs by race, ethnicity, gender, and age groups.
- d. Number of patients who received Community Health Worker assistance or navigation by type of health-related social need.
- e. Number of patients who received Community Health Worker assistance or navigation by diagnoses: hypertension, dyslipidemia, peripheral vascular disease, or coronary artery disease.
- f. Number of patients who received Community Health Worker assistance and were screened for hypertension.
- g. Number of patients who received Community Health Worker assistance or navigation and were screened for dyslipidemia.
- h. Number of patients with hypertension who received Community Health Worker assistance or navigation and blood pressure control (BP<140/90 mm Hg).
- i. Number of patients with hypercholesterolemia who received Community Health Worker assistance or navigation and high cholesterol control.

2.2 INTERVENTION SERVICES

A. Participation and Attendance

1. This sub-grant addresses Strategies 2 and 3 of [CDC-RFA-DP23-0004](#) through a collaborative 3-year intervention between the Arkansas Department of Health and the Successful Applicant to provide a team-based care coordination including social service navigation for clients with hypertension and hypercholesterolemia who have Medicaid, Medicare, and Commercial coverage in 12 counties in the Arkansas Delta with the highest hypertension and high cholesterol prevalence that exceeds the state average of 41.0% and 31.9%, respectively (Centers for Disease Control and Prevention, 2019).
2. The Successful Applicant **shall** attend a minimum of two (2) programmatic meetings per year.

B. Detection

During the third (3rd) year of the sub-grant, four (4) full-time CHWs will assist in navigating patients to resources, primary care resources, and local community-based social service resources and obtaining needed medications and medical devices like blood pressure monitors for self-measured blood pressure monitoring. Each subsequent year, two (2) additional CHWs will assist four (4) additional counties for a total of twelve (12) counties throughout the 3-year contractual period.

C. Linkage to Care

The counties selected in the Arkansas Delta are based on hypertension and cholesterol prevalence that exceed the state averages of 41.0% and 31.9%, respectively (Centers for Disease Control and Prevention, 2019) and the geographic proximity for ease of the CHW's travel between locations.

D. Education and Outreach

1. Community Health Workers (CHWs) **shall** obtain and maintain a statewide certification.

2. The Successful Applicant **shall** increase the following:

- a. The number of patients who received CHW assistance or navigation and blood pressure control (BP<140/90 MM Hg).
- b. The number of patients with hypercholesterolemia who received CHW assistance or navigation and high cholesterol.
- c. The number of patients who received CHW assistance or navigation and were screened for hypertension, or health-related and social needs by race, ethnicity, gender, and age groups in the implementation of intervention services.
- d. The number of CHWs who engaged with case managers and patients to address health-related social needs.
- e. The number of patients who received CHW assistance or navigation for health-related social needs.
- f. The number of patients who received CHW assistance or navigation for health-related and social needs by race, ethnicity, gender, and age groups.
- g. The number of patients who received CHW assistance or navigation by type of health-related social need.
- h. The number of patients who received CHW assistance or navigation by diagnoses: hypertension, dyslipidemia, peripheral vascular disease, and coronary artery disease.
- i. The number of patients who received CHW assistance or navigation and were screened for hypertension.
- j. The number of patients who received CHW assistance and were screened for dyslipidemia.

E. Reporting

1. During the term of the sub-grant, the Successful Applicant **shall** report deidentified, aggregated data for the following performance measures along with a narrative of progress, barriers, and successes to the Arkansas Department of Health Contract Administrator by the fifteenth (15th), following the reporting period in a spreadsheet provided by the Arkansas Department of Health.
 - a. The number of CHWs who engaged with case managers and patients to address health-related social needs.
 - b. The number of patients who received CHW assistance or navigation for health-related social needs.
 - c. The number of patients who received CHW assistance or navigation for health-related social needs by race, ethnicity, gender, and age groups.
 - d. The number of patients who received CHW assistance or navigation by type of health-related social need.
 - e. The number of patients who received CHW assistance or navigation by diagnoses: hypertension, dyslipidemia, peripheral vascular disease, and coronary artery disease.
 - f. The number of patients who received CHW assistance or navigation and were screened for hypertension.
 - g. The number of patients who received CHW assistance and were screened for dyslipidemia.
 - h. The number of patients who received CHW assistance or navigation and blood pressure control (BP<140/99 MM Hg).
 - i. The number of patients with hypercholesterolemia who received CHW assistance or navigation and high cholesterol control.

2. The Awarded Recipient's monthly report **must** also include the following information:
 - a. Status **must** be listed as: met, ongoing, or not met.
 - b. Major findings and significance of those findings.
 - c. Barriers encountered and how the barriers were addressed.
 - d. If applicable, include the reasons the goals were not met, and a discussion of assistance required to resolve the situation.
3. The Awarded Recipient **shall** submit an annual report by the fifteenth (15th) of January of each year of the contract. Each annual report **must** include:
 - a. Summary of monthly activities, events, and demographic areas reached.
 - b. Number of patients outreached.
 - c. Number of successful interventions.

2.3 **PERFORMANCE STANDARDS**

- A. State law requires that all contracts for services include Performance Standards for measuring the overall quality of services provided. The table below, *Performance Standards* identifies expected deliverables, performance measures, or outcomes, and defines the acceptable standards a vendor **must** meet to avoid assessment of damages.
- B. The State may be open to negotiations of Performance Standards prior to contract award, prior to the commencement of services, or at times throughout the contract duration.
- C. The State **shall** have the right to modify, add, or delete Performance Standards throughout the term of the contract, should the State determine it is in its best interest to do so. Any changes or additions to performance standards will be made in good faith following acceptable industry standards and may include the input of the vendor so as to establish standards that are reasonably achievable.
- D. All changes made to the Performance Standards **shall** become an official part of the contract.
- E. Performance Standards **shall** continue throughout the term of the contract.
- F. Failure to meet the minimum Performance Standards as specified **shall** result in the assessment of damages.
- G. In the event a Performance Standard is not met, the vendor will have the opportunity to defend or respond to the insufficiency. The State **shall** have the right to waive damages if it determines there were extenuating factors beyond the control of the vendor that hindered the performance of services. In these instances, the State **shall** have final determination of the performance acceptability.
- H. Should any compensation be owed to the agency due to the assessment of damages, the vendor **shall** follow the direction of the agency regarding the required compensation process.

| Performance Standards | | |
|------------------------------|---|--|
| Service Criteria | Acceptable Performance | Damages for Insufficient Performance |
| Participation and Attendance | Attend a minimum of two (2) programmatic meetings per year. | Failure may result in non-consideration of future funding and/or contract cancellations. |
| Detection | <p>During the third year, four full-time CHWs assist in navigating patients to resources, primary care resources, local community-based social service resources, and obtaining needed medications and medical devices like blood pressure monitors for self-measured blood pressure monitoring.</p> <p>Each subsequent year of the sub-grant, two additional Community Health Workers will assist two additional counties for a total of 12 counties over the 3-year contractual period.</p> | Failure may result in non-consideration of future funding and/or contract cancellations. |
| Education and Outreach | <p>Successful Applicant outreach to patients...</p> <ul style="list-style-type: none"> • to address health-related social needs. • for health-related social needs. • for health-related social needs by race, ethnicity, gender, and age groups. • By type of health-related social need. • By diagnoses: Hypertension, dyslipidemia, peripheral vascular disease, and coronary artery disease. • Who were screened for hypertension. • Who were screened for dyslipidemia. • For blood pressure control (BP<140/90 MM Hg.) • For high cholesterol control | Failure may result in non-consideration of future funding and/or contract cancellations. |
| Reporting | Recipients must submit monthly and annual reports as outlined in this RFA. | Failure may result in non-consideration of future funding and/or contract cancellations. |

SECTION 3 – CRITERIA FOR SELECTION

- Do not provide responses to items in this section.

3.1 APPLICATION SCORE

- A. ADH will review each Application Packet to verify submission requirements have been met. Application Packets that do not meet submission requirements **shall** be disqualified and **shall not** be evaluated.
- B. An agency-appointed evaluation committee will evaluate and score qualifying applications. Evaluation will be based on applicant's response to the Information for Evaluation section included in the Application Packet.
1. Members of the evaluation committee will individually review and evaluate proposals and complete an Individual Score Worksheet for each proposal. Individual scoring for each evaluation criteria will be based on the following Scoring Description.

| Quality Rating | Quality of Response | Description | Confidence in Proposed Approach |
|----------------|---------------------|--|---------------------------------|
| 5 | Excellent | When considered in relation to the RFA evaluation factor, the application squarely meets the requirement and exhibits outstanding knowledge, creativity, ability or other exceptional characteristics. Extremely good. | Very High |
| 4 | Good | When considered in the relation to the RFA evaluation factor, the application squarely meets the requirement and is better than merely acceptable. | High |
| 3 | Acceptable | When considered in relation to the RFA evaluation factor, the application is of acceptable quality. | Moderate |
| 2 | Marginal | When considered in relation to the RFA evaluation factor, the application's acceptability is doubtful. | Low |
| 1 | Poor | When considered in relation to the RFA evaluation factor, the application is inferior. | Very Low |
| 0 | Unacceptable | When considered in relation to the RFA evaluation factor, the application clearly does not meet the requirement, either because it was left blank or because the application is unresponsive. | No Confidence |

2. After initial individual evaluations are complete, the evaluation committee members will meet to discuss their individual ratings during the consensus meeting. At this consensus scoring meeting, each member will be afforded an opportunity to discuss his or her rating for each evaluation criteria.
3. After committee members have had an opportunity to discuss their individual scores with the group, the individual committee members will be given the opportunity to change their initial individual scores, if they feel that is appropriate.
4. The final individual scores of the evaluators will be recorded on the Consensus Score Sheets and averaged to determine the group or consensus score for each application.
5. Other agencies, consultants, and experts may also examine documents at the discretion of the Agency.

- C. The Information for Evaluation section has been divided into sub-sections.
1. In each sub-section, items/questions each have been assigned a maximum point value of five (5) points. The total point value for each sub-section is reflected in the table below as the Maximum Raw Score Possible.
 2. The agency has assigned Weighted Percentages to each sub-section according to its significance.

| Information for Evaluation Sub-Sections | Maximum Raw Points Possible | Sub-Section's Weighted Percentage | * Maximum Weighted Score Possible |
|---|-----------------------------|-----------------------------------|-----------------------------------|
| E.1 Eligibility and Funding | 20 | 20 | 200 |
| E.2 Intervention Services | 10 | 25 | 250 |
| E.3 Education and Outreach | 35 | 55 | 550 |
| | | | |
| Response Score | 65 | 100% | 1000 |

*Sub-Section's Percentage Weight x Total Weighted Score = Maximum Weighted Score Possible for the sub-section.

- D. The applicant's weighted score for each sub-section will be determined using the following formula:

$$(A/B) * C = D$$

A = Actual Raw Points received for sub-section in evaluation
 B = Maximum Raw Points possible for sub-section
 C = Maximum Weighted Score possible for sub-section
 D = Weighted Score received for sub-section

- E. Applicant's weighted scores for sub-sections will be added to determine the Total Score for the Application.
- F. Applications that do not receive a minimum weighted score/subtotal of 450 may not move forward in the solicitation process.

3.2 ACCEPTANCE OF EVALUATION TECHNIQUE

- A. Applicant **must** agree to all evaluation processes and procedures as defined in this solicitation.
- B. The submission of a Technical Response Packet signifies the applicant understands and agrees that subjective judgments will be made during the evaluation and scoring of the responses.

SECTION 4 – GENERAL CONTRACTUAL REQUIREMENTS

- ***Do not provide responses to items in this section.***

4.1 PAYMENT AND INVOICE PROVISIONS

A. All invoices **shall** be forwarded to:

Arkansas Department of Health
Chronic Disease Prevention and Control Branch
Division of Health Advancement
Heart Disease and Stroke Prevention
Attn: Clinton Johnson, Budget Analyst
4815 W. Markham St., Slot 6
Little Rock, AR 72205-3867

- Final invoices **must** be submitted to (ADH) within thirty (30) calendar days of contract expiration.
- B. Pursuant to Arkansas Code Annotated 19-4-206, the agency **shall** certify that services have been performed or the goods received prior to payment being authorized and processed.
- C. Additional documentation may be required when submitting invoices for payment.

4.2 USE OF FUNDS

- A. Funds **must** be used to meet requirements of the sub-grant.
- B. Funds may not be used for items not identified on the budget with a budget adjustment request and/or prior approvals.

4.3 CONDITIONS OF CONTRACT

- A. Recipient(s) **shall** at all times observe and comply with federal and State of Arkansas laws, local laws, ordinances, orders, and regulations existing at the time of, or enacted subsequent to the execution of a resulting contract which in any manner affects the completion of the work.
- B. Recipient(s) **shall** indemnify and save harmless the agency and all its officers, representatives, agents, and employees against any claim or liability arising from or based upon the violation of any such law, ordinance, regulation, order or decree by an employee, representative, or subcontractor of the vendor.

4.4 STATEMENT OF LIABILITY

- A. The State will demonstrate reasonable care but will not be liable in the event of loss, destruction or theft of recipient-owned equipment or software and technical and business or operations literature to be delivered or to be used in the installation of deliverables and services. The recipient **shall** retain total liability for equipment, software and technical and business or operations literature. The State **shall** not at any time be responsible for or accept liability for any recipient-owned items.
- B. The recipient's liability for damages to the State **shall** be limited to the value of the sub-grant. The foregoing limitation of liability **shall not** apply to claims for infringement of United States patent, copyright, trademarks or trade secrets; to claims for personal injury or damage to property caused by the gross negligence or willful misconduct of the vendor; to claims covered by other specific provisions of the contract calling for damages; or to court costs or attorney's fees awarded by a court in addition to damages after litigation based on the contract. The recipient and the State **shall not** be liable to each other, regardless of the form of action, for consequential, incidental, indirect, or special damages. This limitation of liability **shall not** apply to claims for infringement of United States patent, copyright, trademark or trade secrets; to claims for personal injury or damage to property caused by the gross negligence or willful misconduct of the vendor; to claims covered by other specific provisions of the contract calling for damages; or to court costs or attorney's fees awarded by a court in addition to damages after litigation based on the contract.
- C. Language in these terms and conditions **shall not** be construed or deemed as the State's waiver of its right of sovereign immunity. The vendor agrees that any claims against the State, whether sounding in tort or in contract, **shall** be brought before the Arkansas Claims Commission as provided by Arkansas law, and **shall** be governed accordingly.

4.5 RECORD RETENTION

- A. The applicant **shall** maintain all pertinent financial and accounting records and evidence pertaining to the contract in accordance with generally accepted principles of accounting and as specified by the State of Arkansas Law. Upon request, access **shall** be granted to State or Federal Government entities or any of their duly authorized representatives.
- B. Records **shall** be made available, upon request, to the State of Arkansas's designee(s) at any time during the contract period and any extension thereof, for a period of five (5) years from the date this sub-grant expires, or if an audit is pending at the end of the five-year period, until resolution of the audit. Department access to all books, records, and other documents will be according to the procedures outlined in Section VIII, A, of this sub-grant. HIPAA-related records will be retained for a minimum of six (6) years from the date of sub-grant expiration.

4.6 ACCESS TO RECORDS

The recipient will grant access to its records upon request by duly authorized representatives of state or federal government entities. Access will be given to any books, documents, papers, or records of the recipient related to any services performed under the sub-grant.

4.7 CONFIDENTIALITY

- A. The applicant, applicant's subsidiaries, and applicant's employees **shall** be bound to all laws and to all requirements set forth in this bid solicitation concerning the confidentiality and secure handling of information of which they may become aware during the course of providing services under a resulting contract.
- B. Consistent and/or uncorrected breaches of confidentiality may constitute grounds for cancellation of a resulting contract, and the State **shall** have the right to cancel the contract on these grounds.
- C. Previous sections of this bid solicitation may contain additional confidentiality Requirements.

4.8 CONTRACT INTERPRETATION

Should the State and vendor interpret specifications differently, either party may request clarification. However if an agreement cannot be reached, the determination of the State **shall** be final and controlling.

4.9 LEGISLATIVE REVIEW

- A. Act 1032 of 1999 specifies that no state agency shall award any discretionary sub-grant that exceeds \$10,000.00 prior to review by the Arkansas Legislative Council or the Joint Budget Committee.
- B. If the state agency determines that an emergency exists the state agency may award the sub-grant prior to review, and shall immediately notify the Legislative Council or Joint Budget Committee as to the facts constituting the emergency.
- C. All non-discretionary sub-grants are exempt from review.
- D. Certain discretionary sub-grants are exempt from review. These include:
 - sub-grants to another governmental entity such as a state agency, public educational institution, federal governmental entity or body of a local government
 - disaster relief sub-grants
 - sub-grants identified by the Arkansas Legislative Council to be exempt
 - sub-grants deemed to contain confidential information that would be in violation of disclosure laws
 - sub-grants for scholarship or financial assistance award to or for a post-secondary student

4.10 CANCELLATION

- A. For Cause. The State may cancel any contract resulting from this solicitation for cause when the recipient fails to perform its obligations under it by giving the recipient written notice of such cancellation at least thirty (30) days prior to the date of proposed cancellation. In any written notice of cancellation for cause, the State will advise the recipient in writing of the reasons why the State is considering cancelling the contract and provide the recipient with an opportunity to avoid cancellation for cause by curing any deficiencies identified in the notice of cancellation for cause prior to the date of proposed cancellation. To the extent permitted by law and at the discretion of the parties, the parties may agree to minor amendments to the contract and avoid the cancellation for cause upon mutual agreement.
- B. For Convenience. The State may cancel any contract resulting from the solicitation by giving the Recipient written notice of such cancellation sixty (60) days prior to the date of cancellation.

- C. If upon cancellation the recipient has provided commodities or services which the State of Arkansas has accepted, and there are no funds legally available to pay for the commodities or services, the recipient may file a claim with the Arkansas Claims Commission under the laws and regulations governing the filing of such claims.

4.11 SEVERABILITY

If any provision of the contract, including items incorporated by reference, is declared or found to be illegal, unenforceable, or void, then both the agency and the vendor **shall** be relieved of all obligations arising under such provision. If the remainder of the contract is capable of performance, it **shall not** be affected by such declaration or finding and **shall** be fully performed.

SECTION 5 – STANDARD TERMS AND CONDITIONS

- **Do not provide responses to items in this section.**
 - 1. **GENERAL:** Any special terms and conditions included in this solicitation **shall** override these Standard Terms and Conditions. The Standard Terms and Conditions and any special terms and conditions **shall** become part of any contract entered into if any or all parts of the bid are accepted by the State of Arkansas.
 - 2. **ACCEPTANCE AND REJECTION:** The State **shall** have the right to accept or reject all or any part of an application or any and all applications, to waive minor technicalities, and to award the sub-grant to best serve the interest of the State.
 - 3. **APPLICATION SUBMISSION:** Application Packets **must** be submitted to the Arkansas Department of Health on or before the date and time specified. The Application Packet **must** contain all documents, information, and attachments as specifically and expressly required in the *Solicitation*. The application **must** be typed or printed in ink. The signature **must** be in ink. Unsigned applications **shall** be disqualified. The person signing the application should show title or authority to bind his firm in a contract. Late applications **shall not** be considered under any circumstances.
 - 4. **FORCE MAJEURE:** Neither party will be held responsible for the delay or failure to perform any part of this sub-grant when such delay or failure to perform any part of this sub-grant when such delay or failure results from fire, flood, epidemic, war or insurrection, unusually severe weather, or the legal acts of public authorities.
 - 5. **STATE AND FEDERAL LAWS:** Performance of this sub-grant by the recipient and the Department **must** comply with state and federal laws, rules, and regulations. If any statute or regulation is enacted which requires changes in this sub-grant, the recipient will receive notification of the required changes. This sub-grant shall then be amended.
 - 6. **COMPLIANCE WITH NONDISCRIMINATION LAWS:** The recipient will comply with all applicable provisions of the following federal regulations related to nondiscrimination, both in service delivery to clients and in employment, including, but not limited to, the following:
 - Title 45 Code of Federal Regulations
 - Part 80 (Nondiscrimination on the Basis of Race or Sex)
 - Part 84 (Nondiscrimination on the Basis of Handicap)
 - Part 90 (Nondiscrimination on the Basis of Age)
 - Americans with Disabilities Act of 1990, U.S.C. Section 12101 et. Seq.
 - Title 28 Code of Federal Regulations
 - Part 35 (Nondiscrimination on the Basis of Disability in State and Local Government Services)
 - Title 41 Code of Federal Regulations
 - Part 60-74 (OFCCP: Affirmative Action Regulations on Handicapped Workers)ADH will furnish a copy of these regulations to the recipient upon request.
 - 7. **CONFIDENTIALITY OF CLIENT RECORDS:** The recipient will maintain the confidentiality of all client records. This restriction does not apply to disclosures made with the informed, written consent of the client, or if the client is not a competent adult or is a minor, with such consent of the client's parent, guardian, or legal representative.
 - 8. **LIMITATION OF THE DEPARTMENT'S OBLIGATION TO PAY:** The Department is not obligated to make payment under this sub-grant if the Department does not receive sufficient monies from the funding source(s) designated in this sub-grant to fund said obligations and other obligations of the Department, or is not given legal authority from the Arkansas Legislature to expend these funds. The Department is not obligated to make payment if sufficient state or local matching money is not available at the time the bill is presented for payment.
 - 9. **PAYMENT FROM DEPARTMENT CONSIDERED PAYMENT IN FULL:** Payment received from the Department under this sub-grant shall be payment in full for all services and/or costs covered by the payment. No fee or other charge shall be made against a client or a third party for these services and/or costs. This paragraph does not preclude allocation of costs among two or more funding sources, or payment of portions of a service and/or cost under different funding sources, so long as there is no duplication of payment.
 - 10. **AUDIT REQUIREMENT:** For awards in excess of \$300,000.00 a current audit report is due. Recipient shall comply with the ADH audit requirements as outlined in Arkansas Department of Health "Audit Guidelines."
- Arkansas Department of Health
Internal Audit Section
4815 West Markham Street, Slot 54
Little Rock, AR 72205-3867
11. **DEPARTMENTAL RECOVERY OF FUNDS:** The Department shall seek to recover funds not utilized in accordance with the terms and conditions of this sub-grant.
12. **AMENDMENTS:** Any amendment to this sub-grant shall be valid only when in writing and when duly signed by the authorized representative(s) of the Recipient and the Arkansas Department of Health. Recipient and Department acknowledge that no verbal

or written representations, other than those contained herein, have been made as an inducement to enter into this agreement and that this writing constitutes the entire agreement.

13. **AWARD:** Term Contract: A contract award will be issued to the successful recipient. It results in a binding obligation without further action by either party. This award does not authorize shipment. Shipment is authorized by the receipt of a purchase order from the ordering agency. Firm Contract: A written State purchase order authorizing shipment will be furnished to the successful vendor.
14. **STATE PROPERTY:** Any specifications, drawings, technical information, dies, cuts, negatives, positives, data or any other commodity furnished to the contractor hereunder or in contemplation hereof or developed by the contractor for use hereunder **shall** remain property of the State, **shall** be kept confidential, **shall** be used only as expressly authorized, and **shall** be returned at the contractor's expense to the F.O.B. point provided by the agency. Vendor **shall** properly identify items being returned.
15. **PATENTS OR COPYRIGHTS:** The contractor **must** agree to indemnify and hold the State harmless from all claims, damages and costs including attorneys' fees, arising from infringement of patents or copyrights.
16. **ASSIGNMENT:** Any contract entered into pursuant to this solicitation **shall not** be assignable nor the duties thereunder delegable by either party without the written consent of the other party of the contract.
17. **CLAIMS:** Only those claims for costs and services specifically authorized under this sub-grant will be allowed by the Department. Any work performed, material furnished, or costs incurred not covered by this sub-grant shall be solely the responsibility of the Recipient.
18. **CANCELLATION:** In the event the State no longer needs the commodities or services specified for any reason (e.g., program changes; changes in laws, rules or regulations; relocation of offices; lack of appropriated funding, etc.), the State **shall** have the right to cancel the contract or purchase order by giving the vendor written notice of such cancellation thirty (30) days prior to the date of cancellation.

NOTHING IN THIS CONTRACT SHALL BE DEEMED A WAIVER OF THE STATE'S RIGHT TO SOVEREIGN IMMUNITY.
19. **DISCRIMINATION:** In order to comply with the provision of Act 954 of 1977, relating to unfair employment practices, the vendor agrees that: (a) the vendor **shall not** discriminate against any employee or applicant for employment because of race, sex, color, age, religion, handicap, or national origin; (b) in all solicitations or advertisements for employees, the vendor **shall** state that all qualified applicants **shall** receive consideration without regard to race, color, sex, age, religion, handicap, or national origin; (c) the vendor will furnish such relevant information and reports as requested by the Human Resources Commission for the purpose of determining compliance with the statute; (d) failure of the vendor to comply with the statute, the rules and regulations promulgated thereunder and this nondiscrimination clause **shall** be deemed a breach of contract and it may be cancelled, terminated or suspended in whole or in part; (e) the vendor **shall** include the provisions of above items (a) through (d) in every subcontract so that such provisions **shall** be binding upon such subcontractor or vendor.
20. **ETHICAL STANDARDS:** Pursuant to Aransas Code Annotated §19-11-708(a-c), it **shall** be breach of ethical standards for a person to be retained, or to retain a person, to solicit or secure a state contract upon an agreement or understanding for a commission, percentage, brokerage, or contingent fee, except for retention of bona fide employees or bona fide established commercial selling agencies maintained by the contractor for the purpose of securing business.
21. **ANTITRUST ASSIGNMENT:** As part of the consideration for entering into any contract pursuant to this solicitation, the vendor named on the *Application Signature Page* for this solicitation, acting herein by the authorized individual or its duly authorized agent, hereby assigns, sells and transfers to the State of Arkansas all rights, title and interest in and to all causes of action it may have under the antitrust laws of the United States or this State for price fixing, which causes of action have accrued prior to the date of this assignment and which relate solely to the particular goods or services purchased or produced by this State pursuant to this contract.
22. **DISCLOSURE:** Failure to make any disclosure required by Governor's Executive Order 98-04, or any violation of any rule, regulation, or policy adopted pursuant to that order, **shall** be a material breach of the terms of this contract. Any contractor, whether an individual or entity, who fails to make the required disclosure or who violates any rule, regulation, or policy **shall** be subject to all legal remedies available to the agency.